
Conditional Sale Agreement

Dated as of May 1, 1974

7498

RECORDATION NO. _____ Filed & Received

Among

MAY 3 1974 -3 15 PM

INTERSTATE COMMERCE COMMISSION

GENERAL ELECTRIC COMPANY

and

**GENERAL MOTORS CORPORATION
(ELECTRO-MOTIVE DIVISION)**

as Manufacturers

NEW ENGLAND MERCHANTS NATIONAL BANK

as Trustee under Santa Fe Trust No. 74-1

as Vendee

**THE ATCHISON, TOPEKA AND SANTA FE
RAILWAY COMPANY**

as Guarantor

TABLE OF CONTENTS

<u>Section</u>	<u>Heading</u>	<u>Page</u>
Parties		1
1. Construction and Sale		1
2. Delivery		1
3. Purchase Price and Payment		2
4. Title to the Equipment		4
5. Marking of Equipment		4
6. Casualty Occurrences; Purchase of Equipment by Guarantor		4
7. Obligations of Guarantor		5
8. Reports and Inspections		6
9. Possession and Use		6
10. Prohibition Against Liens		7
11. Indemnities		7
12. Patent Indemnities		8
13. Assignments		9
14. Limitation of Vendee's Obligations		10
15. Application of Provisions of Section 16, "Default", and Section 17, "Remedies"		11
16. Defaults		11
17. Remedies		12
18. Applicable State Laws		14
19. Extension Not a Waiver		15
20. Recording		15
21. Notice		15
22. Headings		15
23. Effect and Modification of Agreements		15
24. Law Governing		16
25. Definitions		16
26. Assignment of Lease		16
27. Execution		17

Attachments to Conditional Sale Agreement

Schedules A, B and C—Descriptions of Equipment

CONDITIONAL SALE AGREEMENT dated as of May 1, 1974 among GENERAL ELECTRIC COMPANY, a New York corporation ("General Electric"), GENERAL MOTORS CORPORATION (ELECTRO-MOTIVE DIVISION), a Delaware corporation ("General Motors") (General Electric and General Motors being herein sometimes collectively referred to as the "Manufacturers" and individually as the "Manufacturer"), NEW ENGLAND MERCHANTS NATIONAL BANK, as Trustee under Santa Fe Trust No. 74-1 ("Vendee") pursuant to the Trust Agreement dated as of May 1, 1974 (the "Trust Agreement") between the Trustee and AMERICAN ROAD EQUITY CORPORATION, a Delaware corporation (the "Trustor"), and THE ATCHISON, TOPEKA AND SANTA FE RAILWAY COMPANY, a Delaware corporation (the "Guarantor").

WHEREAS, the Manufacturers are each willing to construct, sell and deliver to the Vendee, and the Vendee is willing to purchase, the respective items of railroad equipment to be built by such Manufacturers as described in Schedules A, B and C attached hereto (collectively the "Equipment" and individually an "Item of Equipment"); and

WHEREAS, the Vendee is entering into a lease in respect of the Equipment dated as of the date hereof with the Guarantor, subject to this Agreement, substantially in the form attached as Exhibit C to the Trust Agreement (the "Lease"), and the Guarantor is willing to guarantee to the Manufacturers the due and punctual payment of all sums payable by, and the due and punctual performance of all other obligations of, the Vendee under this Agreement and has joined in this Agreement for the purpose of setting forth the terms and conditions of such guaranty and making certain further agreements as hereinafter set forth; and

WHEREAS, the Manufacturers, the Vendee and the Guarantor have executed separate Agreements dated as of the date hereof relating to the acquisition of the Equipment, substantially in the form attached as Exhibit A to the Trust Agreement (the "Acquisition Agreements");

Now, THEREFORE, in consideration of the mutual promises, covenants and agreements hereinafter set forth, the parties hereto agree as follows:

SECTION 1. CONSTRUCTION AND SALE.

Each of the Manufacturers will construct, sell and deliver to the Vendee, and the Vendee will purchase from each Manufacturer and accept delivery of and pay for as hereinafter provided, those Items of Equipment which are indicated on Schedules A, B and C attached hereto to be constructed and sold by such Manufacturer, each Item of which shall be constructed in accordance with the applicable specifications referred to in said Schedules A, B and C with such modifications thereof as may be agreed upon in writing by the Guarantor and the respective Manufacturer (which specifications and modifications, if any, are hereinafter called the "Specifications"). The design and quality of equipment and material used in the manufacture of such Items shall conform to all Department of Transportation requirements and specifications for new equipment, and to all standards recommended by the Association of American Railroads, interpreted as being applicable to new railroad equipment of the character of such Items as of the date of this Agreement.

SECTION 2. DELIVERY.

2.1. Each Manufacturer will deliver the various Items of Equipment to be manufactured by it to the Vendee in accordance with the applicable delivery schedule set forth in said Schedules A, B and C; provided, however, that the Manufacturers shall have no obligation to deliver any Item of Equipment hereunder subsequent to the filing by or against the Guarantor of a petition for reorganization under Section 77 of the Bankruptcy Act.

2.2. Each Manufacturer's obligations as to time of delivery is subject, however, to delays resulting from causes beyond the Manufacturer's reasonable control, including, but not limited to, acts of God, acts of government such as embargoes, priorities and allocations, war or war conditions, riots or civil

commotion, sabotage, strikes, differences with workmen, accidents, fire, flood, explosion, damage to plant, equipment or facilities, or delays in receiving necessary materials.

2.3. Notwithstanding the foregoing provisions, the Vendee shall not be obligated hereunder to accept and pay for any Equipment not delivered and accepted on or before the respective outside delivery dates provided therefor in Schedules A, B and C hereto, respectively. Any Equipment not so delivered and accepted shall be excluded from this Agreement and not included in the term "Equipment" as used in this Agreement. In the event of any such exclusion the Manufacturer of such excluded Equipment shall remain obligated to construct, sell and deliver to the Guarantor, and the Guarantor shall remain obligated to purchase from such Manufacturer, accept delivery of and pay for, any of the Equipment thus excluded from this Agreement, and the Guarantor, the Vendee and such Manufacturer shall execute an agreement supplemental hereto limiting this Agreement to the Equipment not excluded herefrom, and such Manufacturer and the Guarantor shall further execute a separate agreement providing for the sale of such excluded Equipment by such Manufacturer to the Guarantor upon the same terms and conditions as those contained herein, modified only to the extent necessary to provide for payment in cash upon delivery of the Equipment, either directly or indirectly by means of a conditional sale agreement, equipment trust or other appropriate method of financing as the Guarantor may determine and as may be reasonably satisfactory to such Manufacturer.

2.4. During construction the Equipment shall be subject to inspection by an inspector or other authorized representative of the Guarantor and the Vendee. Acceptance of the Equipment by the Guarantor under the Lease shall be deemed to be acceptance of the Equipment by the Vendee, and the Guarantor agrees to furnish the Certificate or Certificates of Acceptance under the Lease to the Manufacturers in such number of counterparts as may be reasonably requested.

2.5. The Manufacturer of each Item of Equipment shall bear the risk of loss thereof or damage thereto until delivery to and acceptance by the Guarantor. Upon delivery and acceptance by the Guarantor of each of such Items of Equipment, the Vendee shall bear the risk of loss of or damage to such Items.

SECTION 3. PURCHASE PRICE AND PAYMENT.

3.1. The base price per Item of Equipment, but exclusive of interest, insurance and all other charges, is as set forth in said Schedules A, B and C. The base price per Item of Equipment shall be subject to increase or decrease as may be agreed to in writing by the Manufacturer thereof and the Guarantor, and the term "purchase price" as used herein shall mean the base price as so increased or decreased; provided that the purchase prices for the Items of Equipment shall not exceed the respective maximum prices provided therefor in Schedules A, B and C hereto.

3.2. For the purpose of making settlement for the Equipment, the Equipment shall be divided into not more than four groups of Items of Equipment or such other number as shall be agreed to by the parties hereto (each such group of Items being hereinafter called a "Group").

3.3. Subject to the provisions of Section 14 hereof, the Vendee hereby acknowledges itself to be indebted to the respective Manufacturers in the amount of, and hereby promises to pay to the respective Manufacturers at such bank or trust company in the United States of America as each of the respective Manufacturers or its assignee shall designate for payment to it, the purchase price of the Items of Equipment as follows:

(a) On each Closing Date an amount equal to 40.00% of the aggregate purchase price for all Items of Equipment in the Group for which settlement is then being made; and

(b) An amount equal to the difference between the aggregate purchase price of the Equipment and the aggregate amount paid pursuant to subparagraph (a) of this Section 3.3 (said difference being herein sometimes called the "Conditional Sale Indebtedness"), plus interest on the unpaid balance thereof, payable in installments, as follows:

(1) one installment in an amount equal to the sum of (i) \$266,037, plus (ii) an amount equal to interest only at the rate of 8 $\frac{5}{8}$ % per annum for the period, if any, from and including August 26, 1974 to but not including the later of (x) September 19, 1974, or (y) the Closing Date for the final Group hereunder, but in no event later than September 30, 1974 (said later date being herein called the "Cut-Off Date"), payable on the Cut-Off Date, followed by

(2) Twelve installments of interest only at the rate of 8 $\frac{5}{8}$ % per annum, payable semiannually following the Cut-Off Date, followed by

(3) Eighteen substantially equal installments, including both principal and interest at the rate of 8 $\frac{5}{8}$ % per annum, payable semiannually following the final installment of interest only provided for in the preceding clause (2);

provided, however, that in the event the Vendee and the Guarantor shall agree, pursuant to Section 22.6 of the Lease, to amend the Lease to provide that the term of the Lease following the Cut-Off Date shall be reduced from 18 years to 15 years, the Guarantor shall, prior to or concurrently with the execution and delivery of such amendment, give written notice to the Manufacturers of such amendment and thereupon the Vendee, the Guarantor and the Manufacturers, and their respective successors and assigns, hereby agree that this Conditional Sales Agreement shall be deemed amended to provide that, in lieu of the installments of Conditional Sale Indebtedness payable in clauses (2) and (3) of this subsection (b) above, said installments shall be payable in 30 substantially equal installments, including both principal and interest at the rate of 8 $\frac{5}{8}$ % per annum, payable semiannually following the Cut-Off Date. The dates on which the installments referred to in clauses (2) and (3) of this subsection (b) are due and payable are herein called the "Payment Dates".

3.4. The obligations of the Vendee under this Agreement to accept delivery of and to pay for any Items of Equipment shall, in addition to any conditions herein set forth, be subject to the satisfaction of the conditions set forth in Section 3 of the Acquisition Agreements. The payment by the Vendee on any Closing Date of the amount referred to in subparagraph (a) of the preceding Section 3.3 shall be conclusive evidence of such satisfaction but only as to the Group for which settlement is made on such Closing Date.

3.5. The term "Closing Date" with respect to each Group shall mean such date which is not more than 15 business days following presentation by the Manufacturer or Manufacturers to the Vendee of the invoice, or invoices, and the Certificate or Certificates of Acceptance with respect to such Group, as shall be fixed by the Guarantor by written or telegraphic notice delivered to the Manufacturer and the Vendee at least five business days prior to the Closing Date designated therein.

3.6. The term "business days" as used in this Agreement means calendar days, excluding Saturdays, Sundays and holidays on which banks in the States of California, Michigan, Illinois, Maryland or Massachusetts are authorized or required to close.

3.7. Interest under this Agreement shall be determined on the basis of a 360-day year of twelve 30-day months.

3.8. The Vendee will pay interest at the rate of 9 $\frac{5}{8}$ % per annum upon all unpaid balances of indebtedness and (to the extent legally enforceable) upon interest, after the same shall have become due and payable pursuant to the terms hereof.

3.9. All payments provided for in this Agreement shall be made by the Vendee in such coin or currency of the United States of America as at the time of payment shall be legal tender for the payment of public and private debts.

3.10. Except as provided in Section 6.1 hereof the Vendee shall not have the privilege of prepaying any installment of the indebtedness prior to the date it becomes due hereunder.

SECTION 4. TITLE TO THE EQUIPMENT.

4.1. Each Manufacturer shall and hereby does retain the full security title to and property in the Equipment built by it until the Vendee shall have made all of the payments hereunder and shall have kept and performed all its agreements herein contained, notwithstanding the delivery of the Equipment to and the possession and use thereof by the Vendee or the Guarantor as herein provided. Any and all additions to the Equipment (other than communications, signal and automatic control equipment or devices having a similar use which have been added to any Item of Equipment by the Lessee, the cost of which is not included in the purchase price of such Item of Equipment and which are not required for the operation or use of such Item of Equipment by the Interstate Commerce Commission, the Department of Transportation or any other regulatory body) and any and all replacements of the Equipment and of parts thereof and additions thereto shall constitute accessions to the Equipment and shall be subject to all terms and conditions of this Agreement and included in the term "Equipment" as used in this Agreement.

4.2. When and only when each Manufacturer shall have been paid the full indebtedness in respect of the purchase price of the Equipment built by it, together with interest and all other payments as herein provided and all the Vendee's other obligations herein contained shall have been performed, absolute right to the possession of, title to and property in such Equipment shall pass to and vest in the Vendee without further transfer or action on the part of such Manufacturer, except that each Manufacturer, if requested by the Vendee so to do, will execute a bill or bills of sale of such Equipment releasing its security title thereto and property therein to the Vendee or upon its order free of all liens and encumbrances created or retained hereby and deliver such bill or bills of sale to the Vendee at its address specified in Section 21 hereof, and will execute in the same manner and deliver at the same place, for filing, registering, recording or depositing in all necessary public offices, such instrument or instruments in writing as may be necessary or appropriate in order then to make clear upon the public records the title of the Vendee to such Equipment, and will pay to the Vendee any money paid to such Manufacturers pursuant to Section 6.1 hereof and not theretofore applied as therein provided. The Vendee hereby waives and releases any and all rights, existing or that may be acquired, in or to the payment of any penalty, forfeit or damages for failure to execute and deliver such bill or bills of sale or to file any certificate of payment in compliance with any law or statute requiring the filing of the same, except for failure to execute and deliver such bill or bills of sale or to file such certificate within a reasonable time after written demand by the Vendee.

SECTION 5. MARKING OF EQUIPMENT.

The Guarantor shall keep each Item of Equipment marked as contemplated by Section 4 of the Lease.

SECTION 6. CASUALTY OCCURRENCES; PURCHASE OF EQUIPMENT BY GUARANTOR.

6.1. In the event that any Item of Equipment shall be or become lost, stolen, destroyed, or, in the opinion of the Guarantor, irreparably damaged, or shall be requisitioned or taken over by any governmental authority under the power of eminent domain or otherwise (each such occurrence, except for any requisition which by its terms is indefinite or does not exceed the term of the Lease, being herein-after called a "Casualty Occurrence"), prior to the payment of the indebtedness in respect of the purchase price of such Item, together with interest thereon and all other payments required hereby, the Vendee shall promptly (after it has knowledge of such Casualty Occurrence) and fully inform the Manufacturer thereof in regard thereto. When an Item of Equipment shall have suffered a Casualty Occurrence, the Vendee, on the next succeeding Payment Date shall pay to the Manufacturer thereof the Casualty Payment (as defined in Section 6.4 hereof) of such Item as of such Payment Date. Each such payment shall be accompanied by notification from the Vendee that said payment constitutes a Casualty Payment.

6.2. The Manufacturer, shall, immediately upon receipt thereof, apply the money deposited pursuant to Section 6.1 to the prepayment of the indebtedness in respect of the purchase price of the Equipment having suffered a Casualty Occurrence, plus interest then accrued on the portion thereof

so prepaid, but without premium. The semi-annual payments of the indebtedness in respect of the purchase price of the remaining Equipment and interest thereon, becoming due thereafter shall be re-determined on the basis of the amount of such indebtedness remaining unpaid and on the basis of the number of semi-annual payments remaining immediately after such application.

6.3. Upon payment to the Manufacturer of the Casualty Payment in respect of an Item of Equipment having suffered a Casualty Occurrence, absolute right to the possession of, title to and property in such Item shall automatically pass to and vest in the Vendee without further transfer or action on the part of the Manufacturer thereof. The Manufacturer, if requested by the Vendee, will execute and deliver to the Vendee, at its address specified in Section 21 hereof, at the expense of the Vendee, appropriate instruments confirming such release to the Vendee of security title to and property in such Item, free of all liens and encumbrances created or retained hereby, in recordable form in order that the Vendee may make clear upon the public records the title of the Vendee to such Item.

6.4. The payment to be made to the Manufacturer in respect of each Item of Equipment having suffered a Casualty Occurrence (the "Casualty Payment") shall be that portion of the original purchase price thereof remaining unpaid on the date as of which such Casualty Payment shall be determined, plus interest accrued thereon but unpaid as of such date.

6.5. In the event that prior to the expiration of the term of the Lease, the use of any Item of Equipment is requisitioned or taken by any governmental authority under the power of eminent domain or otherwise for an indefinite period or for a stated period ending on or before said date, the Vendee's duty to pay the indebtedness in respect of the purchase price thereof shall continue for the duration of such requisitioning or taking. The Vendee shall be entitled to receive and retain for its own account all sums payable for any such period by such governmental authority as compensation for requisition or taking of possession.

SECTION 7. OBLIGATIONS OF GUARANTOR.

7.1. The Guarantor, for value received, hereby unconditionally guarantees to the Manufacturers by endorsement (through its execution hereof) the due and punctual payment of that portion of the purchase price of the Equipment payable pursuant to Section 3.3(b) hereof and interest thereon, and the due and punctual performance of all obligations of the Vendee under this Agreement and unconditionally guarantees to the Manufacturers that all sums payable by the Vendee under this Agreement (including, but not limited to, all sums payable by the Vendee with respect to the purchase price of the Equipment except for the sums payable by the Vendee pursuant to Section 3.3(a) hereof) will be promptly paid when due in accordance with the provisions of this Agreement, together with interest thereon as herein provided, whether at stated maturity or by declaration or otherwise, and in case of default by the Vendee in any such obligations or payment the Guarantor agrees punctually to perform or pay the same, irrespective of any enforcement against the Vendee of any of the rights of the Manufacturers hereunder.

7.2. The Guarantor hereby agrees that its obligations hereunder shall be unconditional, irrespective of the validity, regularity or enforceability of this Agreement or any other circumstances which might otherwise constitute a legal or equitable discharge of a surety or guarantor or limit the recourse of the Manufacturers against the Vendee. The Guarantor hereby waives diligence, presentment, demand for payment, protest, any notice of any assignment hereof in whole or in part or of any default hereunder and all notices with respect to this Agreement and all demands whatsoever hereunder. No waiver by any Manufacturer of any of its rights hereunder and no action by any Manufacturer to enforce any of its rights hereunder or failure to take, or delay in taking, any such action shall affect the obligations of the Guarantor hereunder.

7.3. The Guarantor hereby covenants and agrees with the Manufacturers, for the benefit of the Manufacturers, faithfully to observe all the terms, covenants and conditions set forth in the Lease and to perform all obligations of the Guarantor thereunder, it being agreed that the undertakings of

the Guarantor pursuant to the Lease shall be deemed a part of this Agreement with the same force and effect as if set forth herein in full. The obligations of the Guarantor under the provisions of the preceding sentence shall not be affected by any termination of the Lease or the invalidity thereof, as between the Vendee and the Guarantor, for any reason but shall continue as though the Lease continued in full force and effect until the indebtedness in respect of the purchase price of the Equipment, together with interest thereon, shall have been paid in full.

7.4. The Guarantor agrees that, at its own cost and expense, it will maintain and keep each Item of Equipment in the same order and repair as when originally delivered to the Guarantor, ordinary wear and tear excepted, subject, however, to the rights of the Guarantor to modify any Item of Equipment as provided in Section 8 of the Lease. The Guarantor agrees that during the period that any portion of the indebtedness in respect of the purchase price of the Equipment remains outstanding and unpaid, the Guarantor will not assign any Item of Equipment to service involving the regular operation and maintenance thereof outside the United States of America.

7.5. The Guarantor agrees that any insurance maintained as provided in the Lease shall include among the named beneficiaries the Vendee and the Manufacturers, as their respective interests may appear.

7.6. In the event that the Guarantor shall make any payments to the Manufacturers on account of its guaranty hereunder, the Guarantor hereby covenants and agrees that it shall not acquire any rights, by subrogation or otherwise, against the Vendee or with respect to any of the Items of Equipment by reason of such payments, all such rights being hereby irrevocably released, discharged and waived by the Guarantor; provided, however, that after the payment by the Guarantor to the Manufacturers of all sums payable under this Agreement, the Guarantor shall, by subrogation, be entitled to the rights of the Manufacturers against the Vendee by reason of such payment, to the extent, but only to the extent, that the Vendee has received payments or other proceeds from the Equipment under the Lease and has not applied such payments or proceeds to the payment, in accordance with this Agreement, of sums payable by the Vendee to the Manufacturers hereunder.

SECTION 8. REPORTS AND INSPECTIONS.

On or before May 1 in each year, commencing with the year 1975, the Guarantor will furnish to the Manufacturers, concurrently with the transmission thereof to the Vendee, copies of each and every report or statement to be furnished to the Vendee by the Guarantor pursuant to Section 12 of the Lease. The Manufacturers shall have the right, by their agents, to inspect the Equipment and records of the Vendee and the Guarantor with respect thereto once in every year.

SECTION 9. POSSESSION AND USE.

9.1. The Vendee, so long as it shall not be in default under this Agreement, shall be entitled, from and after delivery of the Equipment by the Manufacturers to the Vendee, to the possession of the Equipment and the use thereof, but only upon and subject to all the terms and conditions of this Agreement.

9.2. Without limiting any of the rights of the Vendee under Section 13 hereof, the Vendee may lease the Equipment to the Guarantor or its assigns as permitted by, and for use as provided in, Section 17 of the Lease, provided, however, and the Guarantor hereby acknowledges, that the rights of the Guarantor and its permitted assigns under the Lease are subordinate and junior in rank to the rights, and are subject to the remedies, of the Manufacturers under this Agreement; provided, further, that so long as the Guarantor shall not be in default under this Agreement in its capacity as guarantor or otherwise, or under the Lease, the Guarantor shall be entitled to the possession and use of the Equipment in accordance with the terms of this Agreement and the Lease. A copy of any such assignment by the Guarantor shall be furnished to the Manufacturers. Subject always to the provisions of Section 16 of the Lease the Vendee hereby agrees that it will not exercise any of the remedies provided in Section 14 of the Lease unless it shall notify the Manufacturers in writing of its intended exercise thereof, and hereby further agrees to furnish to any Manufacturer, at its written request, copies of all summons, writs, processes and other documents served by it upon the Guarantor or served by the Guarantor upon it in connection therewith, with a copy to the Vendee.

SECTION 10. PROHIBITION AGAINST LIENS.

10.1. The Vendee will pay or satisfy and discharge any and all sums claimed by any party by, through or under the Vendee or its successors or assigns (other than the Guarantor or its assigns) which, if unpaid, might become a lien or a charge upon any Item of Equipment equal or superior to the security title of the Manufacturer thereof, but shall not be required to pay or discharge any such claim so long as the validity thereof shall be contested in good faith and by appropriate legal proceedings in any reasonable manner and the nonpayment thereof does not, in the opinion of such Manufacturer, adversely affect the property or rights of such Manufacturer hereunder.

10.2. This covenant will not be deemed breached by reason of liens for taxes, assessments or governmental charges or levies, in each case not due and delinquent, or undetermined or inchoate materialmen's, mechanics', workmen's, repairmen's or other like liens arising in the ordinary course of business and, in each case, not delinquent (such liens being herein called "permitted liens").

SECTION 11. INDEMNITIES.

11.1. The Guarantor agrees to indemnify, protect and hold harmless the Manufacturers from and against all losses, damages, injuries, liabilities, claims and demands whatsoever, regardless of the cause thereof, and expenses in connection therewith, including counsel fees, arising out of retention by the Manufacturers of security title to the Equipment, or out of the use and operation thereof during the period when security title thereto remains in the Manufacturers, and also agrees that each Manufacturer shall be entitled to the benefit and protection of all indemnities of the Guarantor contained in the Lease to the same extent and with the same force and effect as if said indemnities were set forth herein in full and each Manufacturer were expressly named in the Lease as one of the parties entitled to the benefit and protection thereof. This covenant of indemnity shall continue in full force and effect notwithstanding the full payment of the indebtedness in respect of the purchase price of the Equipment and the conveyance of the Equipment, as provided in Section 4.2 hereof, or the termination of this Agreement in any manner whatsoever.

11.2. As between the Manufacturers and the Vendee, the Vendee will bear the risk of, and shall not be released from its obligations hereunder in the event of, any damage to or the destruction or loss of any Item or of all the Equipment.

11.3. Each Manufacturer for itself warrants that the Items of Equipment to be built by it will be built in accordance with the Specifications therefor and warrants that such Items of Equipment will be free from defects in material (except as to specialties incorporated therein specified by the Guarantor and not manufactured by the Manufacturer, in respect of which the Manufacturer hereby appoints and constitutes the Guarantor its agent and attorney-in-fact to assert and enforce from time to time in the name of the Manufacturer but for the account of the Vendee and the Guarantor as their interests may appear and in all cases at the sole cost and expense of the Guarantor whatever claims and rights the Manufacturer may have against the manufacturer of the specialty) or workmanship under normal use and service, each Manufacturer's obligation under this Section being limited to making good at its plant any part or parts of any such Item of Equipment which shall, within two years after the delivery of such Item of Equipment to the Vendee or before such Item of Equipment has been in scheduled service 250,000 miles, whichever event shall first occur, be returned to the Manufacturer thereof with transportation charges prepaid and which the Manufacturer's examination shall disclose to its satisfaction to have been thus defective; *provided, however*, that this warranty shall not apply to (i) any components which shall have been repaired or altered unless repaired or altered by the Manufacturer or its authorized service representatives, if, in its judgment, such repairs or alterations affect the stability of any such Item of Equipment or (ii) any such Item of Equipment which has been subject to misuse, negligence or accident. THIS WARRANTY IS EXPRESSLY IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, AND OF ALL OTHER OBLIGATIONS OR LIABILITIES ON THE PART OF THE MANUFACTURERS, EXCEPT FOR THEIR OBLIGATIONS HEREUNDER AS LIMITED HEREBY, AND NEITHER MANUFAC-

TURER ASSUMES OR AUTHORIZES ANY PERSON TO ASSUME FOR IT ANY OTHER LIABILITY IN CONNECTION WITH THE CONSTRUCTION AND DELIVERY OF THE EQUIPMENT EXCEPT AS AFORESAID. IN NO EVENT SHALL THE MANUFACTURERS BE LIABLE FOR SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES OR COMMERCIAL LOSS. Each Manufacturer reserves the right to make changes in the design of, or add any improvements to, any Items of Equipment to be built by it at any time with the approval of the Guarantor without incurring any obligation to make similar changes or additions in respect of other Items of Equipment previously delivered to the Guarantor. Each Manufacturer further agrees with the Vendee that acceptance of any Items of Equipment under Section 2.4 hereof shall not be deemed a waiver by the Vendee of any of its rights under this Section 11.3.

SECTION 12. PATENT INDEMNITIES.

12.1. Except in cases of designs specified by the Guarantor and not developed or purported to be developed by the Manufacturer, and articles and materials specified by the Guarantor and not manufactured by the Manufacturer, each Manufacturer agrees for itself to indemnify, protect and hold harmless the Vendee and the Guarantor from and against any and all liability, claims, demands, costs, charges and expenses, including royalty payments and counsel fees, in any manner imposed upon or accruing against the Vendee or the Guarantor because of the use in or about the construction or operation of any Item of Equipment to be built by it, of any design, article or material which infringes or is claimed to infringe on or which is claimed to constitute contributory infringement with respect to any patent or other right. The Guarantor likewise will indemnify, protect and hold harmless the Manufacturers and the Vendee from and against any and all liability, claims, demands, costs, charges and expenses, including royalty payments and counsel fees, in any manner imposed upon or accruing against the Manufacturers or the Vendee because of the use in or about the construction or operation of any Item of Equipment thereof, of any design specified by the Guarantor and not developed or purported to be developed by the Manufacturers, or article or material specified by the Guarantor and not manufactured by the Manufacturers, which infringes or is claimed to infringe on or which is claimed to constitute contributory infringement with respect to any patent or other right. In case any Item of Equipment is held to constitute infringement of any patent or other similar right in respect of which liability may be charged against such Manufacturer, and the use of any Item of Equipment is enjoined, such Manufacturer shall, at its own expense and at its option, either procure for the Vendee and the Guarantor the right to continue using such Item of Equipment or replace the same with non-infringing equipment, or modify it so it becomes non-infringing without impairing the operational capacity of such Item of Equipment. Without intending any limitation of the foregoing, each Manufacturer agrees to and hereby does, to the extent legally possible without impairing any claim, right or cause of action hereinafter referred to, transfer, assign, set over and deliver to the Vendee every claim, right and cause of action which such Manufacturer has or hereafter shall have against the originator of any design or against the seller or sellers of any designs or articles or materials purchased or otherwise acquired by such Manufacturer for use in or about the construction or operation of the Items of Equipment to be built by it on the ground that any such design, article or material or operation thereof infringes or is claimed to infringe on or to constitute contributory infringement with respect to any patent or other right and each Manufacturer further agrees to execute and deliver to the Vendee all and every such further assurance as may be reasonably requested by the Vendee, more fully to effectuate the assignment, transfer and delivery of every such claim, right and cause of action. Each Manufacturer will give notice to the Vendee and the Guarantor of any claim known to such Manufacturer from which liability may be charged against the Vendee or the Guarantor hereunder and the Guarantor and the Vendee will each give notice to each Manufacturer of any claim known to it from which liability may be charged against such Manufacturer hereunder.

12.2. The term "design" wherever used in this Agreement or in any assignment of this Agreement shall be deemed to include formulae, systems, processes and combinations.

12.3. The obligations and liabilities of the Manufacturers under this Section shall apply only to Equipment located and used in the continental United States, Canada and Mexico.

SECTION 13. ASSIGNMENTS.

13.1. The Vendee will not sell, assign, transfer or otherwise dispose of its rights under this Agreement or, except as provided in Section 9.2 hereof, transfer the right to possession of any Item of Equipment, unless such person to whom such rights are sold, assigned or transferred or to whom such rights are otherwise disposed of is a bank or trust company organized under the laws of any state or of the United States of America and having a combined capital and surplus of not less than \$50,000,000, without first obtaining the written consent of the Manufacturers, which consent shall not be unreasonably withheld. No such sale, assignment or transfer shall subject the Manufacturers to any duties, obligations or liabilities whatsoever, except as otherwise provided herein.

13.2. All or any of the rights, benefits and advantages of each Manufacturer under this Agreement, including the right to receive the payments herein provided to be made by the Vendee and the benefits arising from the undertakings of the Guarantor hereunder, may be assigned by such Manufacturer and reassigned by an assignee at any time or from time to time. No such assignment shall subject any assignee to, or relieve such Manufacturer from, any of the obligations of such Manufacturer to construct and to deliver the Equipment in accordance with the provisions hereof or to respond to its guaranties, warranties and agreements contained herein, or relieve the Vendee or the Guarantor of their respective obligations to the Manufacturers hereunder.

13.3 Upon any such assignment the assignor shall give written notice to the Vendee and the Guarantor, together with a counterpart or copy of such assignment, stating the identity and post office address of the assignee, and such assignee shall, by virtue of such assignment, acquire all of the assigning Manufacturer's right, security title and interest in and to the Equipment, or in and to a portion thereof, as the case may be, subject only to such reservations as may be contained in such assignment. From and after the receipt by the Vendee and the Guarantor, respectively, of the notification of any such assignment, all payments thereafter to be made by the Vendee or the Guarantor hereunder shall, to the extent so assigned, be made to the assignee at the address of the assignee specified in the aforesaid notice.

13.4. The Vendee and the Guarantor recognize that it is the custom of railroad equipment manufacturers or sellers to assign agreements of this character and understand that the assignment of this Agreement, or of some or all of the rights of the Manufacturers hereunder, is contemplated. The Vendee and the Guarantor expressly represent, for the purpose of assurance to any person, firm or corporation considering the acquisition of this Agreement or of all or any of the rights of the Manufacturers hereunder, and for the purpose of inducing such acquisition, that in the event of such assignment by the Manufacturers as hereinbefore provided the rights of such assignee to the entire unpaid indebtedness in respect of the purchase price of the Equipment or such part thereof as may be assigned, together with interest thereon, as well as any other rights hereunder which may be so assigned, shall not be subject to any defense, set-off, counterclaim or recoupment whatsoever arising out of any breach of any obligation of either Manufacturer with respect to the Equipment or the delivery or warranty thereof, or with respect to any indemnity herein contained, nor subject to any defense, set-off, counterclaim or recoupment whatsoever arising by reason of any other indebtedness or liability at any time owing to the Vendee or the Guarantor by either Manufacturer. Any and all such obligations, howsoever arising, shall be and remain enforceable by the Vendee or the Guarantor, as the case may be, against and only against the Manufacturers.

13.5. In the event of any such assignment or successive assignments by the Manufacturers of security title to the Equipment and of the Manufacturers' rights hereunder with respect thereto, the Vendee will, whenever requested by such assignee, change the names and word or words to be marked on each side of each Item of Equipment or, in the event such Item shall then be leased to the Guarantor, the Guarantor shall change the names and word or words to be marked on each side of such Item, so as to indicate the security title of such assignee to the Equipment with such names and word or words as shall be specified by such assignee, subject to the requirements of the laws of the jurisdictions in which the Equipment shall be operated relating to such names and word or words for use on equipment covered by conditional sale agreements with respect to railroad equipment. The cost of marking such

names and word or words with respect to the first assignee of this Agreement (or to a successor agent or trustee in case the first assignee is an agent or trustee) and with respect to the Vendee shall be borne by the Manufacturers. The cost of marking such names and words or words in connection with any subsequent assignment (other than to a successor agent or trustee if the first assignee is an agent or trustee) will be borne by the subsequent assignee.

13.6. In the event of any such assignment prior to the completion of delivery of the Equipment, the Vendee and the Guarantor will, in connection with settlement for any Group of Equipment subsequent to such assignment, deliver to the assignee, at the time of delivery by the Guarantor of notice fixing the Closing Date with respect to such Group, all documents reasonably required by the terms of such assignment to be delivered by the Vendee and the Guarantor, respectively, to the assignee in connection with such settlement, in such number of counterparts as may reasonably be requested.

13.7. If this Agreement shall have been assigned by any of the Manufacturers or all of the Manufacturers (hereinafter severally called the "Assigning Manufacturer"), and the assignee shall not make payment to the Assigning Manufacturer on the Closing Date with respect to a Group of Equipment for Items of Equipment designated herein as included in such group which were manufactured by such Assigning Manufacturer of an amount equal to that portion of the purchase price of such Items of Equipment included in such Group as provided in the instrument of assignment, such Assigning Manufacturer will promptly notify the Guarantor of such event, such Items of Equipment included in the Group of Equipment shall be excluded thereupon and the Guarantor shall not later than 90 days after such Closing Date pay or cause to be paid to such Assigning Manufacturer the purchase price of all such Items of Equipment, or the portion thereof unpaid by the assignee, together with interest thereon from such Closing Date to the date of payment by the Guarantor at a rate per annum equal to the highest prime rate of interest of leading Chicago banks in effect on such Closing Date, such payment to be in cash either directly or indirectly if Guarantor shall arrange therefor, by means of a conditional sale agreement, equipment trust or other appropriate method of financing as the Guarantor shall determine and as may be reasonably satisfactory to said Manufacturer.

SECTION 14. LIMITATION OF VENDEE'S OBLIGATIONS.

14.1. It is expressly understood and agreed by and between the Vendee and the Manufacturers and their respective successors and assigns: that this Agreement is executed by New England Merchants National Bank, not individually or personally but solely as Trustee under the Trust Agreement in the exercise of the power and authority conferred and vested in it as such Trustee (and New England Merchants National Bank hereby warrants that it possesses full power and authority to enter into and perform this Agreement), that each and all of the representations, undertakings and agreements herein made on the part of the Vendee are each and every one of them made and intended not as personal representations, undertakings and agreements by the Vendee or the Trustor, or for the purpose or with the intention of binding the Vendee or the Trustor personally, but are made and intended for the purpose of binding only the Trust Estate as defined in the Trust Agreement, that this Agreement is executed and delivered by the Vendee solely in the exercise of the powers expressly conferred upon the Vendee as trustee under the Trust Agreement, that actions to be taken by the Vendee pursuant to its obligations hereunder may, in certain instances, be taken by the Vendee only upon specific authority of the Trustor, that nothing herein contained shall be construed as creating any liability on New England Merchants National Bank, or on the Trustor individually or personally, to perform any covenant either express or implied contained herein, all such liability, if any, being expressly waived by the Manufacturers and by each and every person now or hereafter claiming by, through or under the Manufacturers, and that so far as New England Merchants National Bank or the Trustor or the Manufacturers, individually or personally are concerned, the Manufacturers and any person claiming by, through or under the Manufacturers shall look solely to the Trust Estate as defined in the Trust Agreement for payment of the indebtedness in respect of the purchase price of the Equipment, together with interest thereon and all other payments and obligations as herein provided. Nothing in this Section 14 shall limit any rights of the Manufacturers under this Agreement against the Guarantor. The term "Vendee" as used in this Agreement shall include any trustee succeeding the Vendee as trustee under the Trust Agreement or the Trustor if the trust created thereby is revoked

and, where the context so requires, shall refer to the Trustor. Any obligation of the Vendee hereunder may be performed by the Trustor, and any such performance shall not be construed as revocation of the trust created by the Trust Agreement. Nothing contained in this Agreement shall restrict the operation of the provisions of the Trust Agreement with respect to its revocation or the resignation or removal of the Trustee thereunder.

14.2. Without limiting the effect of Section 14.1 hereof, the Vendee shall be liable in respect of, and shall be obligated to pay, indebtedness in respect of the Purchase Price of the Equipment (other than that set forth in Section 3.3(a) hereof), interest thereon or any other expenses or liabilities of the Manufacturers herein undertaken to be paid by the Vendee only to the extent the Vendee has indefeasibly received equivalent amounts from the Guarantor under the Lease, other than amounts distributed by the Vendee to the Trustor while, to the actual knowledge of the Vendee, no event of default hereunder was continuing.

14.3. Without limiting the effect of Section 14.1 hereof, the obligations of the Vendee under Sections 6.1, 10.1 and 13.5 hereof shall be deemed in all respects satisfied by the Guarantor's undertakings contained in the Lease. The Vendee shall not have any responsibility for the Guarantor's failure to perform such undertakings, but if the same shall not be performed they shall constitute the basis for an event of default hereunder pursuant to Section 16 hereof.

SECTION 15. APPLICATION OF PROVISIONS OF SECTION 16, "DEFAULTS", AND SECTION 17, "REMEDIES".

It is contemplated that each Manufacturer will, coincidentally with the execution and delivery of this Agreement, assign certain of its rights under this Agreement, and all its respective right security title and interest in and to the Equipment to a single assignee. It is desired by the parties hereto that such single assignee should upon such assignment be entitled to enforce any remedies in case of default by the Vendee or Guarantor in respect of their obligations under this Agreement with any of the Manufacturers as if such breach were a default in respect of the Vendee's or Guarantor's obligations under this Agreement with each of the Manufacturers. Accordingly, on the assumption that such assignments to a single assignee will be made by each Manufacturer, the defaults and the remedies therefor as set forth in Sections 16 and 17 hereof are set forth as if there were but a single Manufacturer.

SECTION 16. DEFAULTS.

16.1. In the event that any one or more of the following events of default shall occur and be continuing, to-wit:

(a) Any sum payable by the Vendee or the Guarantor shall not be paid in full when payment thereof shall be due hereunder and such default shall continue for ten business days; or

(b) The Vendee or the Guarantor shall fail or refuse to comply with any covenant, agreement, term or provision of this Agreement on its part to be kept and performed or to make provision satisfactory to the Manufacturer for such compliance for more than 30 days after written notice from the Manufacturer specifying the default and demanding the same to be remedied; or

(c) A petition for reorganization under Section 77 of the Bankruptcy Act, as now constituted or as said Section 77 may be hereafter amended, shall be filed by or against the Guarantor and (unless such petition shall have been dismissed, nullified, stayed or otherwise rendered ineffective but then only so long as such stay shall continue in force or such ineffectiveness shall continue) all the obligations of the Guarantor under this Agreement shall not have been duly assumed in writing, pursuant to a court order or decree, by a trustee or trustees appointed in such proceedings in such manner that such obligations shall have the same status as obligations incurred by such a trustee or trustees within 30 days after such appointment or 60 days after such petition shall have been filed, whichever shall be earlier, or

(d) Any other proceedings shall be commenced by or against the Vendee or the Guarantor for any relief under any bankruptcy or insolvency laws, or laws relating to the relief of debtors

readjustments of indebtedness, reorganizations, arrangements, compositions or extensions (other than a law which does not permit any readjustment of the indebtedness payable hereunder) and (unless such proceedings shall have been dismissed, nullified, stayed or otherwise rendered ineffective but then only so long as such stay shall continue in force or such ineffectiveness shall continue) all the obligations of the Vendee or the Guarantor under this Agreement shall not have been duly assumed in writing, pursuant to a court order or decree, by a trustee or trustees or receiver or receivers appointed for the Vendee or the Guarantor or for the property of the Vendee or the Guarantor in connection with any such proceedings in such manner that such obligations shall have the same status as obligations incurred by such a trustee or trustees or receiver or receivers, within 30 days after such appointment or 60 days after such proceedings shall have been commenced, whichever shall be earlier; or

(e) The Vendee shall make or suffer any unauthorized assignment or transfer of this Agreement or any interest herein or any unauthorized transfer of the right to possession of any item of the Equipment; or

(f) An Event of Default shall have occurred and be continuing under the Lease;

then at any time after the occurrence and during the continuance of such an event of default the Manufacturer may, upon written notice to the Vendee and the Guarantor and upon compliance with any legal requirements then in force and applicable to such action by the Manufacturer, but without prejudice to any rights of the Vendee under the Lease with respect to any default thereunder, cause the Lease immediately upon such notice to terminate as to the Equipment and/or declare the entire indebtedness in respect of the purchase price of the Equipment, together with the interest thereon then accrued and unpaid, immediately due and payable, without further demand, and thereafter the aggregate of the unpaid balance of such indebtedness and interest shall bear interest from the date of such declaration at the rate of 9%% per annum, to the extent legally enforceable, and the Manufacturer shall thereupon be entitled, subject to the provisions and limitations of Section 14 hereof, to recover judgment for the entire unpaid balance of the indebtedness in respect of the purchase price of the Equipment so payable, with interest as aforesaid, and to collect such judgment out of any property of the Guarantor wherever situated or out of property of the Vendee subject to the provisions and limitations of Section 14 hereof.

16.2. The Manufacturer may waive any such event of default and its consequences and rescind and annul any such declaration by notice to the Vendee and the Guarantor in writing to that effect, and thereupon the respective rights of the parties shall be as they would have been if no such default had existed and no such declaration had been made. With respect to any termination of the Lease by the Manufacturer, the aforesaid waiver, rescission and annulment shall be deemed made, and the Lease shall be deemed not to have been terminated, if the Vendee within 30 days after receiving written notice thereof as aforesaid, shall elect in writing to cure such default. Notwithstanding the provisions of this paragraph, it is expressly understood and agreed by the Vendee and the Guarantor that time is of the essence of this Agreement and that no such waiver, rescission or annulment shall extend to or affect any other or subsequent default or impair any rights or remedies consequent thereon.

16.3. Any default hereunder shall be deemed cured and not continuing if the Vendee, prior to any sale by the Manufacturer of the Equipment as provided in Section 17.3, shall pay or cause to be paid to the Manufacturer the total unpaid balance of the indebtedness in respect of the purchase price of the Equipment, together with interest thereon accrued and unpaid and all other payments due under this Agreement.

SECTION 17. REMEDIES.

17.1. If an event of default shall have occurred and be continuing as hereinbefore provided, then at any time after the entire indebtedness in respect of the purchase price of the Equipment shall have been declared immediately due and payable as hereinbefore provided and during the continuance of

such default, the Manufacturer may, upon such further notice, if any, as may be required for compliance with any mandatory requirements of law then in force and applicable to the action to be taken by the Manufacturer, take or cause to be taken by its agent or agents immediate possession of the Equipment, or any Item thereof, without liability to return to the Vendee or the Guarantor any sums theretofore paid and free from all claims whatsoever, except as hereinafter in this Section 17 expressly provided, and may remove the same from possession and use of the Vendee and the Guarantor and for such purpose may enter upon the premises of the Vendee or the Guarantor or where the Equipment may be located and may use and employ in connection with such removal any supplies, services and aids and any available trackage and other facilities or means of the Vendee or the Guarantor, with or without process of law.

17.2. In case the Manufacturer shall rightfully demand possession of the Equipment in pursuance of this Agreement and shall reasonably designate a point or points upon the lines of the Guarantor for the delivery of the Equipment to the Manufacturer, the Guarantor, shall at its own expense, forthwith and in the usual manner, cause the Equipment to be moved to such point or points as shall be reasonably designated by the Manufacturer and shall there deliver the Equipment or cause it to be delivered to the Manufacturer; and, at the option of the Manufacturer, the Manufacturer may keep the Equipment on any of the lines of railroad or premises of the Guarantor, for a period not exceeding 180 days, until the Manufacturer shall have leased, sold or otherwise disposed of the same, and for such purpose the Guarantor agrees to furnish, without charge for rent or storage, the necessary facilities at any point or points selected by the Manufacturer reasonably convenient. The agreement to deliver the Equipment as hereinbefore provided is of the essence of this Agreement between the parties, and, upon application to any court of equity having jurisdiction in the premises, the Manufacturer shall be entitled to a decree against the Vendee or the Guarantor requiring specific performance hereof. The Vendee and the Guarantor hereby expressly waive any and all claims against the Manufacturer and its agent or agents for damages of whatever nature in connection with any retaking of any Item of Equipment in any reasonable manner.

17.3 If an event of default shall have occurred and be continuing as hereinbefore provided, then at any time thereafter during the continuance of such default and after the entire indebtedness in respect of the purchase price of the Equipment shall have been declared immediately due and payable as hereinbefore provided, the Manufacturer (after retaking possession of the Equipment as hereinbefore in this Section 17 provided) may at its election, upon written notice to the Vendee and the Guarantor as hereinafter provided, retain the Equipment as its own and make such disposition thereof as the Manufacturer shall deem fit, and in such event all rights of the Vendee in the Equipment will thereupon terminate and all payments made by the Vendee or the Guarantor may be retained by the Manufacturer as compensation for the use of the Equipment by the Vendee; or the Manufacturer with or without the retaking of possession thereof may, at its election, sell the Equipment, or any Item thereof, free from any and all claims of the Vendee, or of any other party (including the Guarantor) claiming by, through or under the Vendee, at law or in equity, at public or private sale and with or without advertisement as the Manufacturer may determine; and the proceeds of such sale, less the attorneys' fees and any other expenses incurred by the Manufacturer in taking possession of, removing, storing and selling the Equipment, shall be credited to the amount due to the Manufacturer under the provisions of this Agreement; *provided, however*, that if the Vendee, within 20 days of receipt of notice of the Manufacturer's election to retain the Equipment for its own use, as herein provided, or prior to any sale by the Manufacturer of the Equipment, as herein provided, shall pay or cause to be paid to the Manufacturer the total unpaid balance of the indebtedness in respect of the purchase price of the Equipment, together with interest thereon accrued and unpaid and all other payments due under this Agreement, then in such event absolute right to the possession of, title to and property in the Equipment shall pass to and vest in the Vendee. Written notice of the Manufacturer's election to retain the Equipment for its own use may be given to the Vendee and the Guarantor as provided herein, at any time during a period of 30 days after the indebtedness in respect of the purchase price of the Equipment shall have been declared immediately due and payable as hereinbefore provided,

and if no such notice shall have been given, the Manufacturer shall be deemed to have elected to sell the Equipment in accordance with the provisions of this Section.

17.4. Any sale hereunder may be held or conducted at such place or places and at such time or times as the Manufacturer may specify, in one lot and as an entirety, or in separate lots and without the necessity of gathering at the place of sale the property to be sold, and in general in such manner as the Manufacturer may determine, provided that the Vendee and the Guarantor shall be given written notice of such sale not less than ten days prior thereto, by mail addressed as provided herein. If such sale shall be a private sale, it shall be subject to the rights of the Vendee and the Guarantor to purchase or provide a purchaser, within ten days after notice of the proposed sale price, at the same price offered by the intending purchaser or a better price. The Manufacturer may bid for and become the purchaser of the Equipment, or any Item thereof, so offered for sale without accountability to the Vendee (except to the extent of surplus money received as hereinafter provided in this Section), and in payment of the purchase price therefor the Manufacturer shall be entitled to have credited on account thereof all sums due to the Manufacturer from the Vendee hereunder.

17.5. Each and every power and remedy hereby specifically given to the Manufacturer shall be in addition to every other power and remedy hereby specifically given or now or hereafter existing at law or in equity, and each and every power and remedy may be exercised from time to time and simultaneously and as often and in such order as may be deemed expedient by the Manufacturer. All such powers and remedies shall be cumulative, and the exercise of one shall not be deemed a waiver of the right to exercise any other or others. No delay or omission of the Manufacturer in the exercise of any such power or remedy and no renewal or extension of any payments due hereunder shall impair any such power or remedy or shall be construed to be a waiver of any default or an acquiescence therein.

17.6. All sums of money realized by the Manufacturer under the remedies herein provided shall be applied, first to the payment of the expenses and liabilities of the Manufacturer herein undertaken to be paid, second to the payment of interest on the indebtedness in respect of the purchase price of the Equipment accrued and unpaid and third to the payment of the indebtedness in respect of the purchase price of the Equipment. If, after applying as aforesaid all sums of money realized by the Manufacturer, there shall remain any amount due to it under the provisions of this Agreement, the Manufacturer may bring suit therefor and shall be entitled to recover a judgment therefor against the Vendee, subject to the provisions of Section 14 hereof. If, after applying as aforesaid all sums realized by the Manufacturer, there shall remain a surplus in the possession of the Manufacturer, such surplus shall be paid to the Vendee.

17.7 The Vendee, subject to the provisions of Section 14 hereof, will pay all reasonable expenses, including attorneys' fees, incurred by the Manufacturer in enforcing its remedies under the terms of this Agreement. In the event that the Manufacturer shall bring any suit to enforce any of its rights hereunder and shall be entitled to judgment, then in such suit the Manufacturer may recover reasonable expenses, including attorneys' fees and the amount thereof shall be included in such judgment.

17.8. The foregoing provisions of this Section are subject in all respects to all mandatory requirements of law at the time in force and applicable thereto.

SECTION 18. *Applicable State Laws.*

18.1. Any provision of this Agreement prohibited by any applicable law of any jurisdiction, or which by any applicable law of any jurisdiction would convert this Agreement into any instrument other than an agreement of conditional sale, shall as to such jurisdiction be ineffective, without modifying the remaining provisions of this Agreement. Where, however, the conflicting provisions of any applicable jurisdiction may be waived, they are hereby waived by the Vendee and the Guarantor to the full extent permitted by law, to the end that this Agreement shall be deemed to be a conditional sale and enforced as such.

18.2. The Vendee, to the full extent permitted by law, hereby waives any and all rights of redemption.

18.3. Nothing in this Section 18 or any other provision of this Agreement shall be deemed to make ineffective, or to modify or waive, the provisions and limitations of Section 14 hereof.

SECTION 19. EXTENSION NOT A WAIVER.

No delay or omission in the exercise of any power or remedy herein provided or otherwise available to the Manufacturers shall impair or affect the Manufacturers' right thereafter to exercise the same. Any extension of time for payment hereunder or other indulgence duly granted to the Vendee shall not otherwise alter or affect the Manufacturers' rights or the obligations of the Vendee or the Guarantor hereunder. The Manufacturers' acceptance of any payment after it shall have become due hereunder shall not be deemed to alter or affect the Vendee's obligations or the Manufacturers' rights hereunder with respect to any subsequent payments or defaults therein.

SECTION 20. RECORDING.

The Guarantor will cause this Agreement, the first assignment hereof and any supplements hereto and thereto to be filed, recorded or deposited and refiled, re-recorded or redeposited, if necessary, with the Interstate Commerce Commission, and otherwise as may be required by law or reasonably requested by the Manufacturers for the purpose of proper protection, to the satisfaction of counsel for the Manufacturers of their security title to the Equipment and their rights under this Agreement or for the purpose of carrying out the intention of this Agreement; and the Guarantor will promptly furnish to the Manufacturers certificates or other evidences of such filing, recording or depositing, and an opinion or opinions of counsel for the Guarantor with respect thereto, satisfactory to the Manufacturers.

SECTION 21. NOTICE.

Any notice required or permitted to be given by any party hereto to another shall be deemed to have been given when deposited in the United States registered mail, postage prepaid, addressed as follows:

(a) to the Vendee: New England Merchants National Bank, 28 State Street, Boston, Massachusetts 02109, Attention: Corporate Trust Department, with a copy to American Road Equity Corporation, The American Road, Dearborn, Michigan 48121, Attention: Vice President; CIR Financing,

(b) to the Guarantor: The Atchison, Topeka and Santa Fe Railway Company, 80 East Jackson Boulevard, Chicago, Illinois 60604, Attention: Vice President-Finance,

(c) to General Electric: General Electric Company, 2901 East Lake Road, Erie, Pennsylvania 16501, Attention: Locomotive Products Department,

(d) to General Motors: General Motors Corporation (Electro-Motive Division), La Grange, Illinois 60525, and

(e) to any assignee of the Manufacturers, or of the Vendee, at such address as may have been furnished in writing to the Vendee or the Manufacturers, as the case may be, and to the Guarantor, by such assignee,

or at such other address as may have been furnished in writing by such party to the other parties to this Agreement.

SECTION 22. HEADINGS.

All section headings are inserted for convenience only and shall not affect any construction or interpretation of this Agreement.

SECTION 23. EFFECT AND MODIFICATION OF AGREEMENTS.

No variation of this Agreement and no waiver of any of its provisions or conditions shall be valid unless in writing and duly executed on behalf of the Manufacturers, the Vendee and the Guarantor. Without the prior written consent of the Manufacturers, the Vendee will not consent to any amendment, modification, waiver or supplement to the Lease or, except in accordance with Section 14 thereof,

cancel or terminate the Lease prior to the payment in full of the indebtedness in respect of the purchase price of the Equipment, together with interest thereon.

SECTION 24. LAW GOVERNING.

The terms of this Agreement and all rights and obligations hereunder shall be governed by the laws of the State of Illinois; provided, however, that the parties shall be entitled to all rights conferred by Section 20c of the Interstate Commerce Act and such additional rights arising out of the filing, recording or depositing hereof and of any assignment hereof as shall be conferred by the laws of the several jurisdictions in which this Agreement or any assignment hereof shall be filed, recorded or deposited.

SECTION 25. DEFINITIONS.

The term "Manufacturers", whenever used in this Agreement, means, before any assignment of any of their rights hereunder, General Electric and General Motors respectively, and any successor or successors for the time being to the manufacturing properties and business of each respectively, and, after any such assignment, any assignee or assignees for the time being of such particular assigned rights as regards such rights, and also any assignor as regards any rights hereunder that are retained and excluded from any assignment. The rights and undertakings of each Manufacturer hereunder are several and not joint.

SECTION 26. ASSIGNMENT OF LEASE.

As contemplated by the preamble hereto and the provisions of Section 9 hereof, to further secure the payment of the full amount of the indebtedness in respect to the purchase price of the Equipment, together with interest thereon, and all other payments as herein provided and for the performance of the Vendee's obligations herein contained, the Vendee hereby assigns, transfers and sets over unto each Manufacturer, and grants a security interest in, all the Vendee's right, title and interest, as lessor under the Lease, together with all rights, powers and privileges, and all other benefits of the Vendee as lessor under the Lease (insofar as the same relate to the Equipment built by such Manufacturer) including, without limitation, except as hereinafter provided, the immediate right to receive and collect all rentals and profits and other sums payable to or receivable by the Vendee under or pursuant to the provisions of the Lease (insofar as the same relate to said Equipment) and the right to make all waivers and agreements, to give all notices, consents and releases, to take all action upon the happening of an Event of Default under the Lease and to do any and all other things whatsoever which the Vendee, as lessor, is or may become entitled to do under the Lease with respect to said Equipment; but excepting and reserving to the Vendee, however, all rights of the Vendee under the Lease (i) to sue for and receive damages under the Lease for the breach of any covenant, representation or warranty of the Lessee under Section 21 of the Lease, to sue for and receive damages payable under Section 14.2(c) of the Lease in the event of a termination of the Lease pursuant to Section 14.2(b) thereof and to sue for and receive damages and any other amounts payable under the Lease in excess of the expenses and liabilities of the Manufacturers herein undertaken to be paid, interest on the indebtedness in respect of the Purchase Price of the Equipment accrued and unpaid and the indebtedness in respect of the Purchase Price of the Equipment, and (ii) in respect of all indemnities provided in the Lease for the benefit of the Vendee, but the reservation in this clause (ii) shall not prevent any suit and recovery by each Manufacturer as an assignee pursuant to Section 16 of the Lease of the interest of the Vendee, as lessor under the Lease, in respect of all indemnities provided in the Lease for the benefit of such an assignee, and (iii) to amend the Lease without the consent of any such assignee to the extent, but only to the extent, provided in Section 22.6 of the Lease. In furtherance of the foregoing assignment, the Vendee hereby irrevocably authorizes and empowers each Manufacturer, in its own name, or in the name of its nominee, or in the name of the Vendee, or as its attorneys, to ask, demand, sue for, collect and receive any and all such assigned sums to which the Vendee is or may become entitled under the Lease in respect of the Equipment built by such Manufacturer, and to enforce compliance by the Lessee with all the terms and provisions of the Lease with respect to said Equipment. The Vendee further agrees to notify promptly the Manufacturers of any

Event of Default under the Lease of which it has notice, and each Manufacturer agrees to notify promptly the Vendee of any Event of Default under the Lease of which it has notice. This assignment being made only as security shall not subject the Manufacturers to, or transfer, or pass, or in any way affect or modify, the liability, if any, of the Vendee under the Lease, it being understood and agreed that notwithstanding this assignment, or any subsequent assignment, all obligations, if any, of the Vendee to the Lessee under the Lease, shall be and remain enforceable by the Lessee, its successors and assigns, against, and only against, the Vendee. Further, the Vendee covenants and agrees that it will perform all its obligations to be performed under the terms of the Lease, and hereby irrevocably authorizes and empowers each Manufacturer, in its own name, or in the name of its nominee, or in the name of the Vendee, as its attorney, on the happening of any failure by the Vendee to perform or cause to be performed, any such obligation. Upon the full discharge and satisfaction of the full amount of the indebtedness in respect of the purchase price of the Equipment, together with interest thereon, and all other payments as herein provided and the performance of all of the Vendee's obligations herein contained, the assignment made hereby and all rights herein assigned to the Manufacturers shall cease and terminate, and all estate, right, security title and interest of the Manufacturer in and to the Lease shall revert to the Vendee.

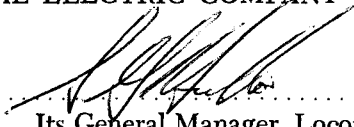
SECTION 27. Execution.

This Agreement may be executed in any number of counterparts, each of which so executed shall be deemed to be an original, and such counterparts together shall constitute but one and the same contract, which shall be sufficiently evidenced by any such original counterpart. It shall not be necessary that any counterpart be signed by all Manufacturers so long as any counterpart which is executed by any Manufacturer is also executed by the Vendee and the Guarantor. Although this Agreement is dated for convenience as of the date first above written, the actual date or dates of execution hereof by the parties hereto is or are, respectively, the date or dates stated in the acknowledgments hereto annexed.

IN WITNESS WHEREOF, the parties hereto have caused this instrument to be executed in their respective corporate names by their officers or representatives, thereunto duly authorized, and their respective corporate seals to be hereunto affixed, duly attested, all as of the date first above written.

GENERAL ELECTRIC COMPANY

(Corporate Seal)

By 
Its General Manager, Locomotive
Products Department

Attest:


Attesting Secretary

GENERAL MOTORS CORPORATION
(ELECTRO-MOTIVE DIVISION)

(Corporate Seal)

By 
Its Vice President

Attest:


Assistant Secretary

NEW ENGLAND MERCHANTS
NATIONAL BANK,
as Trustee under Santa Fe Trust No. 74-1

(Corporate Seal)

By 
Its Vice President

Attest:

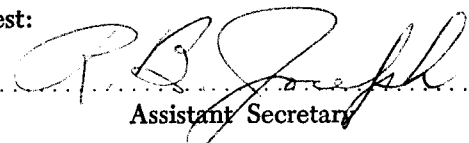

Corporate Trust Officer

THE ATCHISON, TOPEKA AND SANTA FE
RAILWAY COMPANY

(Corporate Seal)

By 
Its Vice President—Finance

Attest:


Assistant Secretary

COMMONWEALTH OF PENNSYLVANIA }
COUNTY OF ERIE } ss.:

On this 2nd day of May, 1974, before me personally appeared S. G. Hamilton, to me personally known, who, being by me duly sworn, says that he is the General Manager, Locomotive Products Department of GENERAL ELECTRIC COMPANY, that one of the seals affixed to the foregoing instrument is the corporate seal of said corporation, that said instrument was signed and sealed on behalf of said corporation by authority of its Board of Directors, and he acknowledged that the execution of the foregoing instrument was the free act and deed of said corporation.

Margaret M. Frew
Notary Public

(SEAL)

MARGARET M. FREW, Notary Public
Erie, Erie Co., Pa.
My Commission Expires June 7, 1976

My Commission Expires:

STATE OF ILLINOIS }
COUNTY OF COOK } ss.:

On this 12th day of May, 1974, before me personally appeared HAROLD L. SMITH, to me personally known, who being by me duly sworn, says that he is a Vice President of GENERAL MOTORS CORPORATION (Electro-Motive Division), that one of the seals affixed to the foregoing instrument is the corporate seal of said corporation, that said instrument was signed and sealed on behalf of said corporation by authority of its Board of Directors, and he acknowledged that the execution of the foregoing instrument was the free act and deed of said corporation.

Zula C. Clair
Notary Public

(SEAL)

JULY 11, 1976

My Commission Expires:

COMMONWEALTH OF MASSACHUSETTS }
COUNTY OF SUFFOLK } ss

On this 3RD day of May, 1974, before me personally appeared P. M. Clark, to me personally known, who being by me duly sworn, says that he is a Vice President of NEW ENGLAND MERCHANTS NATIONAL BANK, that one of the seals affixed to the foregoing instrument is the corporate seal of said corporation, that said instrument was signed and sealed on behalf of said corporation by authority of its Board of Directors, and he acknowledged that the execution of the foregoing instrument was the free act and deed of said corporation.

Robert R. Gietman
Notary Public

(SEAL)

My Commission Expires: NOV. 22, 1979

STATE OF ILLINOIS }
COUNTY OF COOK } ss

On this 2nd day of May, 1974, before me personally appeared R. W. HARPER, to me personally known, who being by me duly sworn, says that he is the Vice President—Finance of THE ATCHISON, TOPEKA AND SANTA FE RAILWAY COMPANY, that one of the seals affixed to the foregoing instrument is the corporate seal of said corporation, that said instrument was signed and sealed on behalf of said corporation by authority of its Board of Directors, and he acknowledged that the execution of the foregoing instrument was the free act and deed of said corporation.

D. J. Feeney
Notary Public

(SEAL)

My Commission Expires: MAY 29, 1977

SCHEDULE A
(to Conditional Sale Agreement)

MANUFACTURER: General Electric Company

PLANT OF MANUFACTURER: Erie, Pennsylvania

DESCRIPTION OF EQUIPMENT: 27 3600 H.P. Model U-36-C Diesel Electric Locomotives,
Santa Fe Road Numbers 8736 to 8762, both inclusive

SPECIFICATIONS: Manufacturer's Specification 3690E, as modified by
AT&SF Specification No. 20, dated August 10, 1973

BASE PRICES \$398,260 per Item (\$10,753,020 for 27 Items) or such
other price not exceeding \$11,200,000 for 27 Items
as shall be agreed to between the Lessee and the
Manufacturer

DELIVER TO: The Atchison, Topeka and Santa Fe Railway Company

PLACE OF DELIVERY: Erie, Pennsylvania

ESTIMATED DELIVERY DATES: May—August, 1974

OUTSIDE DELIVERY DATE: September 30, 1974

SCHEDULE B
(to Conditional Sale Agreement)

MANUFACTURER: General Motors Corporation
(Electro-Motive Division)

PLANT OF MANUFACTURER: McCook, Illinois

DESCRIPTION OF EQUIPMENT: 10 3600 H.P. Model EMD SD-45-2 Locomotives, Santa Fe
Road Numbers 5705 to 5714, both inclusive

SPECIFICATIONS: Manufacturer's Specification 8088, as modified by
AT&SF Specification No. 20, dated August 10, 1973

BASE PRICE: \$388,820 per Item (\$3,888,200 for 10 Items) or such other
price not exceeding \$4,000,000 for 10 Items as shall be
agreed to between the Lessee and the Manufacturer

DELIVER TO: The Atchison, Topeka and Santa Fe Railway Company

PLACE OF DELIVERY: Mc Cook, Illinois

ESTIMATED DELIVERY DATES: May, 1974

OUTSIDE DELIVERY DATE: September 30, 1974

SCHEDULE C
(to Conditional Sale Agreement)

MANUFACTURER: General Motors Corporation
(Electro-Motive Division)

PLANT OF MANUFACTURER: McCook, Illinois

DESCRIPTION OF EQUIPMENT: 17 2300 H.P. Model EMD GP-39-2 Locomotives, Santa
Fe Road Numbers 3600 to 3616, both inclusive

SPECIFICATIONS: Manufacturer's Specification 8075, as modified by
AT&SF Specification No. 20, dated August 10, 1973

BASE PRICE: \$300,144 per Item (\$5,102,448 for 17 Items) or such other
price not exceeding \$5,200,000 for 17 Items as shall be
agreed to between the Lessee and the Manufacturer

DELIVER TO: The Atchison, Topeka and Santa Fe Railway Company

PLACE OF DELIVERY: Mc Cook, Illinois

ESTIMATED DELIVERY DATES: August, 1974

OUTSIDE DELIVERY DATE: September 30, 1974